

DEVELOPMENT CONTRACT OPPORTUNITY INTERNATIONAL MOUNTAIN BICYCLING ASSOCIATION (IMBA)

Do you have an affinity for trail-based recreation? Do you like to learn about people, convey your interests, build relationships? Do you have fundraising, development, individual giving experience?

Thousands of trail advocates generously support IMBA and its mission to protect, create and enhance wonderful places to recreate. We'd like to thank them more and more, learn more about them and their interests, and keep them informed about how their generosity is advancing success. Don't those sound like rewarding conversations?

IMBA is seeking a contractor to work with a deeply experienced and dynamic Development team to connect with IMBA supporters. The successful candidate will become associated with an incredible national movement to advance trails for more people.

Scope of Work for Independent Contractor

- Become fluent in IMBA's work, results and aspirations
- Learn a portfolio of IMBA supporters
- Implement outreach to these supporters to build relations
- Document conversations
- Follow through to provide them information about the mission and goals, and outline other actions to serve them
- 5 hours/week

Required Experience and Skills

- 3-5 years develop, individual giving fundraising (mid-level or higher,) donor stewardship
- CRM based portfolio management
- Interpersonal donor relationship skills
- Excellent verbal and written communication skills
- Internal reporting skills
- Knowledge of outdoor recreation, trail and mountain biking knowledge preferred

Term

Immediate through January 2027, with possibility of extension

Compensation

Billable at \$30-\$40/hour; 1099 status.

More Information

The role in part is supporting a comprehensive campaign, [Leading with Trails](#). Check it out and get involved.

For consideration, please send your application materials to jobs@imba.com.